MISSION
BUILDING Support and Service for our Members

VISION
We are THE resource for the Niagara Construction Industry

VALUES
INTEGRITY is our foundation
Our environment represents mutual TRUST
We are ETHICAL in our actions
TEAMWORK is what keeps us together
We are PROGRESSIVE
The Niagara Construction Association (NCA) is a non-profit organization established in 1952 to represent the interests of the commercial and industrial construction industry within Niagara and the Golden Horseshoe. Members include General and Trade Contractors, Manufacturers, Suppliers, Architects, Engineers and Professional Affiliates.

The Board of Directors is actively involved in the Association’s activities and works with professional staff to ensure members receive industry support, education, advocacy, value and a return on their investment.

The NCA is a proud innovator and first adopter when it comes to programs and initiatives that help advance the construction industry and strives to build constant support and services for its members.

The NCA is the leading resource for the Niagara and surrounding construction industry and works diligently to cultivate and maintain its membership base.
Niagara Construction Association BOARD OF DIRECTORS

EXECUTIVE

David Dick (President) Abe Dick Masonry Ltd. (Masonry)
Carol Danis (Past President) Pec Roof Maintenance (Director at Large)
Michael Mirynech (President-Elect) 2M Architects Inc. (Architects/Engineers)
Rob Hill (Vice President) Jones DesLauriers Insurance Managers Inc. (Director at Large)
Darryl Teutenberg (Treasurer) Durward Jones Barkwell & Company LLP (Director at Large)
Melanie Patterson (Secretary) Walker Environmental Group Inc. (Manufacturers, Suppliers & Services)

Kevin Brown - King Contractors of Niagara Ltd. (General Contractor)
Tyler Green, Cotton Inc. (Director at Large)
Arie Schipper, Merit Contractors Niagara (General Contractor)
Tara Christensen, Ed Christensen Roofing (Director at Large)
Dan O’Hara, O’Hara Trucking & Excavating (Excavating, Landscaping)
Dan Toppazzini, Weinmann Electric Ltd. (Electrical)
Evan Williamson, D.F. Brown Roofing (Roofing)
Thomas Wall, Sullivan Mahoney LLP (Manufacturers, Suppliers & Services)
Kevan Peters, Halucha Cost Consulting (Director at Large)
Chris DeValkenaere, Falcon Crane (Iron & Steel)
WHAT CAN NCA DO FOR YOU

- Committee/Board Participation/Voting Rights
- Advocacy/Lobbying/Representation (Local, Provincial, Federal)
- Membership at COCA & CCA
- Construction Information, Project Leads & News
- Benefits/Products and Services
- Advertising/Marketing/Sponsorship Opportunities
- Safety Culture/P.A.T.H.S.
- Education/Professional Development/Training/Seminars
- Networking/Social Events/Fellowship
ABC Construction's annual NCA membership fees are $762; their above savings easily cover the annual cost of their NCA membership.

NCA Membership

Return on Investment

The NCA is your ONE STOP SHOP for the Niagara construction industry. We advocate on your behalf, and just look at how you can double your ROI below:

Case scenario of ABC Construction:
- has 5 employees that need Working at Heights training. NCA offers member training at $95 vs non-member pricing at $120, saving ABC $125 on training.
- needs approx. 4 Statutory Declarations signed per month @ $20. Commissioning service is free for NCA Members therefore ABC Construction saves $80 per month, $960 per year.
- needs to place an order for CCDC/CCA Documents. They purchased 100 CCDC 9 seals, 1 CCDC 2 registration number, 10 CCDC 2 seals, and 20 CCDC 11 seals. Member cost for this order was $295 vs non-member cost of $500, saving $205.
- attended annual Christmas Food Drive Lunch; 5 employees registered, saving $100.
- advertises yearly in the NCA Trade Directory. One ¼-page ad saves ABC Construction $100 annually.
- referred a member to the NCA; saved $100 on their next membership fee.

ABC Construction’s annual NCA membership fees are $861; in the above scenario, they almost DOUBLE their ROI of their NCA membership. ($1590-$861=$729).

“NCA members automatically receive ADDITIONAL membership with:

• Canadian Construction Association (CCA) - Provides national representation and lobbying on issues affecting the construction industry.
• Council of Ontario Construction Association (COCA) - Provides provincial representation and lobbying, bringing the concerns of members to the attention of Queen’s Park. They are committed to working with the government to ensure that Ontario’s legislative landscape is one where our industry can grow and prosper.

If you are a company in the Niagara construction sector, being a member of the NCA is the most effective way of having a seat at the table Regionally, Provicially and Federally without taking time off to be there.”
Carol Danis, NCA Past President
☐ VOLUNTEER
☐ PARTICIPATE
☐ GET INVOLVED
☐ HAVE YOUR VOICE HEARD
We ask our members to become active in the Association by participating on a committee of their choice.

Most committees require a commitment of attending a meeting once a month, some more, some less.

This would be a great opportunity for YOU, our members to become more active in the association, share your expertise and have your voice heard!
We ask our members to become active in the Association by participating on a committee of their choice.

Most committees require a commitment of attending a meeting once a month, some more, some less.

This would be a great opportunity for YOU, our members to become more active in the association and have your voice heard!
Promoting the construction industry through networking, mentorship, support, and education

A group of young professionals leading Niagara's construction industry into the future

Nominate Your...

Young Leaders
Leading the Construction Industry Forward

Are YOU or are MEMBERS of your STAFF...
- A young person working in or working towards a career in the construction industry?
- Seeking an opportunity to network with others who share common goals?
- Looking to be involved with a group of professionals to lead Niagara's construction industry into the future?
• ADVOCACY
• REPRESENTATION
• LOBBYING
• ONE UNITED VOICE
As a member of the NCA, members automatically receive membership with Canadian Construction Association (CCA) and Council of Ontario Construction Associations (COCA).

CCA provides us with national representation and lobbying on ongoing issues affecting the construction industry. CCA gives voice to the public policy, legal and standards development goals of contractors, suppliers and allied business professionals working in, or with, Canada’s non-residential construction industry.

COCA provides provincial representation and lobbying; bringing the concerns of members to the attention of Queen's Park. They are committed to working with the government to ensure that Ontario's legislative landscape is one where our industry can grow and prosper.
A few examples of the NCA's advocacy efforts include:

- Support of the Stop the Trades Tax initiative
- Niagara College Advisory Board
- Participation in the Contractors & Construction Stakeholder Group to discuss on-going challenges with the Region's pre-qualification process and the criteria set that excludes Niagara contractors
- Actively involved with the Public Procurement for Local Prosperity (PPLP) Committee reducing the barriers in construction procurement for smaller general contractors and trade contractors; leveraging infrastructure investment for Niagara's economic development benefit; and developing a competitive, and fair procurement process.
The Niagara Construction Association Scholarship Award is presented annually to Niagara College students to recognize their personal achievement in the Construction Engineering Technology program.

NCA Board Member, Tara Christensen (Women in Construction Committee Chair and Past President and Niagara College graduate) with Joe Langendoen, Frechelle Pandis and Owen Smith. Congratulations to all 2019 recipients!
♦ NCA BENEFITS
♦ PRODUCTS & SERVICES
♦ AFFINITY PROGRAM
Welcome aboard!
COMPLETE SUPPLY OF CCDC & CCA CONTRACT DOCUMENTS AT A DISCOUNTED MEMBERS RATE

AFFIDAVIT SERVICES & COMMISSIONER OF OATHS SERVICE FREE OF CHARGE TO NCA MEMBERS
NCA Weekly News is a great source for members, where you can find information about upcoming events, news & training. This electronic newsletter provides you with summarized news from local, provincial and federal sources. Keep up-to-date on matters affecting your business!

Looking for a new truck or car? Joe Cahill at Performance Chrysler/Dodge/Jeep/RAM/Fiat has a special exclusive offer for NCA members: purchase any in-stock new vehicle and pay just $500 over dealer invoice! And any in-stock used vehicle will be discounted at a minimum of $500. Contact us for more information.

Stay tuned as NCA revitalizes the TEAM NCA AFFINITY PROGRAM for more great offers and savings!
The NCA Weekly Bulletin provides information pertinent to our local ICI construction industry, including projects out for tender – owner and contact information, addenda, mandatory meetings and closing date.

Also included are RFP’s, request for pre-qualifications and lowest bidder details for closed tenders.

No need to hire extra staff or re-assign (or drop!) important duties at your company...we collect all this information for you – all week, every week - as part of your membership.
Publish your next CSP — for just $199, instantly!

All monies stay within the industry

Contact Lisa for more information
plans@niagaraconstruction.org
Comprehensive data from SEVEN Ontario local construction associations

Contact Lisa for more information plans@niagaraconstruction.org
Large Format Copier – B & W copying service at preferred rates. Allows trades/suppliers access to specific drawings or individual pages or sections of the specification. Colour Photo Copying service available (up to 11x 17)

MEETING ROOMS TO RENT

Meeting Rooms - Hold your staff or client meetings in our well-appointed Boardroom or Classroom. Available at very affordable rates, on a reservation basis for members.

CONSTRUCTION RELATED PRODUCTS

Your one stop source for construction related products...

OHSA Green Books! IHSA Log Books!
Posters required in the workplace!
BOARD & CLASSROOM
FOR RENT

NCA Boardroom (15 - 20)/Classroom (20 - 25)
Member Fee: $50 for up to 4 hrs/$100 for up to 8 hrs
Non-Member Fee: $100 for up to 4 hrs/$200 for up to 8 hrs
Great Central Location/Ampie Parking/Wi-fi Available/
Screen/Projector Rental Option/Kitchenette/Fridge

Contact us to book!
905-682-6661
ADVERTISING MARKETING & SPONSORSHIP OPPORTUNITIES
Taking Your Business to the Next Level

Marketing for Your Company

Sponsorship

- Annual General Meeting
- Membership Appreciation Day BBQ & Member Showcase
- Safety Awareness Day & Trade Show
- Women in Construction Events (3 per year including Golf Tournament)
- Construction Night Hockey Game
- Christmas Food Drive Luncheon
- Annual Golf Tournament
- Young Leaders Events
- Membership Bootcamp Orientation

Trade Directory

Advertise in our Annual Membership Trade Directory (Hard Copy)
Dividers, front and back covers, full/half/quarter B & W only

Website

Advertise on our website
On-line Membership Directory (members only)
1/2 page full colour
Logo full colour

Weekly News

Advertise in our Weekly eblast/Bulletin
Logo banner/Banner Ad

www.niagaraconstruction.org

Call 905-682-6661 Today for a Quote!
MEMBERSHIP TRADE DIRECTORY

This is your opportunity to advertise YOUR COMPANY and ensure it receives maximum exposure. Take advantage of this powerful marketing tool...and your free listing!

Copies of this directory are widely circulated to all of our members, plus general & trade contractors, local architect & engineering firms, key personnel in public sector construction buying departments (government, educational, hospital) and private buyers.

Print Ads and Division Listings are being booked now for 2020...

DON’T MISS OUT!
NCA SAFETY CULTURE
P.A.T.H.S.
P.A.T.H.S.
PARTNERS ALIGNED TOGETHER FOR HEALTH AND SAFETY

NCA has made safety awareness a primary initiative for our Association and created our P.A.T.H.S. Initiative -- Partners Aligned Together for Health and Safety -- formally making a stronger commitment to safety awareness, culture and training.
NCA SAFETY NEWS  Achieve world-class safety culture

"NCA Safety News" provides valuable information and furthers our goal to achieve world-class safety culture. We believe that developing a safe work ethic is a never-ending process that must be part of every business’s professional development.

NCA LEAGUE OF CHAMPIONS & JERSEY OF COURAGE

NCA proudly supports the League of Champions program and was presented their own Member Charter and Jersey of Courage.
We encourage all members to sign our Jersey!

WSIB SAFETY GROUP ST. CATHARINES CHAPTER

PROTECT your employees and stop injuries from happening at your workplace. Investing in your health and safety program also makes good business sense and protects you from risk and manages your WSIB costs.
NCA SAFETY AWARENESS DAY 2020

SAFETY PRODUCTS, SUPPLIES, SERVICES
TECH | TRAINING | WORKSHOPS
PROFESSIONAL DEVELOPMENT

- Trade Show
- Training / Workshops
- Demo’s

REGISTRATION REQUIRED
$10/person, refundable upon arrival

THURSDAY MAY 7

GRANTHAM LIONS CLUB
732 Niagara Street
St. Catharines, L2M 7W7
INFO: connie@niagaraconstruction.org
www.niagaraconstruction.org

Thursday May 7

- Safety products, services, suppliers
- Tech, Training, Workshop, Demo’s
- gain education from industry experts
- improve health & safety and environmental protection at your workplace
- Complimentary lunch for members (registration required)
- $10 pp (refundable upon arrival)

Sponsor! Exhibit! Demo!
NCA EDUCATIONAL TRAINING COURSES & SEMINARS
<table>
<thead>
<tr>
<th>Date</th>
<th>Event</th>
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<td>FEB 18</td>
<td>Close Out of a Construction Project</td>
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<td>FEB 20</td>
<td>FREE Gold Seal Info Webinar</td>
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<td>FEB 25/26/27</td>
<td>Contracting Excellence Series</td>
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<td>MAR 10</td>
<td>Fit For Duty</td>
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<td>MAR 19</td>
<td>FREE WSIB New H&amp;S Excellence program overview</td>
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<td>MAR 23</td>
<td>Practical Guide to a Profitable Construction Company</td>
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**FOR:**
- Working at Heights
- Elevated Work
- Platform, Forklift
- First Aid
- JHSC

Visit: www.langloissafety.com (and receive your NCA membership discount)

**UPCOMING training courses**

[www.niagaraconstruction.org](http://www.niagaraconstruction.org)  
905-682-6661
The NCA has created the Foundations for Construction Professionals Certificate, a program offering seven Gold Seal accredited training courses instructed by Ellaline Davies of Safety Works Consulting Inc. Contact the office for course dates.
Throughout the year, the NCA hosts numerous safety training, Gold Seal accredited, and professional development courses as well as hosts educational seminars and courses pertinent to our industry. A monthly training newsletter is issued for your convenience – sign up today and stay up-to-date!
NCA EVENTS & NETWORKING OPPORTUNITIES
NCA hosts many social events throughout the year offering opportunities for members to meet other members and get involved in the construction industry in our area.

- Construction Night in Niagara / IceDogs
- AGM & Dinner
- Safety Awareness in Niagara Day
- Membership Appreciation Day Lunch
- Annual NCA Golf Tourney & Dinner
- Membership Bootcamp Breakfasts
- Christmas Luncheon & Food Drive
- Women in Construction Annual Golf Tourney & Dinner
- Professional Development Courses / Workshops
- Young Leaders

**Networking**

**Solidarity**

**PRIZES**

**Exclusive Sponsorship**

**Professional Development**

**Leads**

Special discounts

**FUN FUN FUN**
March 19, 2020!

The Pre-Game Skate is Back!
(5:00pm-5:50pm)

- enter for a chance to win an IceDogs Prize Pack (four home game tickets & autographed IceDogs pennant!
- Visit us on the main concourse level!

$100 Sponsorships available!
Proceeds to The Hope Centre
Learn first-hand how to make your membership work FOR YOU

Next Bootcamp: Wednesday, May 27

“We highly recommend every new member attend the NCA Bootcamp Orientation...The workshop sets a strong foundation for future partnerships...As a previous member with another company, I found it also serves as a great annual refresher for long-standing members, too.”

Lisa Aceti, DiCAN Fleet Safety Solutions
Women in Construction

What a super night!
Three WIC events every year!
39th Annual GOLF Tournament

Wednesday, June 24

An annual member favourite!
Women in Construction

GOLF
8th ANNUAL TOURNAMENT

Thursday, September 12

Peninsula Lakes Golf Club
585 Highway 20 West, Fenwick, ON L0G 1C0

Hole Sponsorship $100

Raffle Prizes Networking Contests Fun!

WIC 2020 golf tourney in the making...
Sponsorship and exhibiting opportunities exclusively for NCA members

2019 saw record attendance and exhibitors!

Our 2020 event is already in production!
Creativity, networking, solidarity…and a whole lot of festive-ities!
Each year we break bread with fellow NCA members at this festive time of year as we support our local food banks...who will weigh in with the most donations next year?

2019 Top Donation: Falcon Crane & Concrete Pumping, $3000!!!
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☑ Visit us on the main concourse level!

$100 Sponsorship Opportunities
Meridian Centre - 1 IceDogs Way, St. Catharines, ON
Proceeds from ticket sales will be donated to The Hope Centre.

$100 Sponsorships available!
Proceeds to The Hope Centre
Do you know a company that would benefit from an NCA membership? If you refer them to us, and they join...YOU SAVE!
Meet The Team:

General Manager: Karin Sheldrick - karin@niagaraconstruction.org
Plans Room Coordinator: Lisa Cahill - plans@niagaraconstruction.org
Administrative Assistant: Natalie Iggulden - office@niagaraconstruction.org
Marketing Associate: Connie Stefanson - connie@niagaraconstruction.org

T: 905-682-6661  F: 905-688-5029

34 Scott Street West, St. Catharines, ON L2R 1C9