

# MISSION

BUILDING Support and Service for our Members

# VISION

We are THE resource for the Niagara Construction Industry

# VALUES

INTEGRITY is our foundation

Our environment represents mutual TRUST

We are ETHICAL in our actions

TEAMWORK is what keeps us together

We are PROGRESSIVE

The Niagara Construction Association (NCA) is a non-profit organization established in 1952 to represent the interests of the commercial and industrial construction industry within Niagara and the Golden Horseshoe. Members include General and Trade Contractors, Manufacturers, Suppliers, Architects, Engineers and Professional Affiliates.

The Board of Directors is actively involved in the Association's activities and works with professional staff to ensure members receive industry support, education, advocacy, value and a return on their investment.

The NCA is a proud innovator and first adopter when it comes to programs and initiatives that help advance the construction industry and strives to build constant support and services for its members.

The NCA is the leading resource for the Niagara and surrounding construction industry and works diligently to cultivate and maintain its membership base.

## Niagara Construction Association Board of Directors

#### **EXECUTIVE**

David Dick (President) Abe Dick Masonry Ltd. (Masonry)

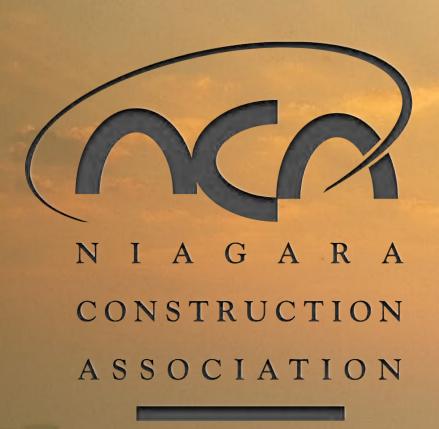
Carol Danis (Past President) Pec Roof Maintenance (Director at Large)

Michael Mirynech (President-Elect) 2M Architects Inc. (Architects/Engineers)

Rob Hill (Vice President) Jones DesLauriers Insurance Managers Inc. (Director at Large)

Darryl Teutenberg (Treasurer) Durward Jones Barkwell & Company LLP (Director at Large)

Melanie Patterson (Secretary) Walker Environmental Group Inc. (Manufacturers, Suppliers & Services



Kevin Brown - King Contractors of Niagara Ltd. (General Contractor)

Tyler Green, Cotton Inc. (Director at Large)

**Arie Schipper, Merit Contractors Niagara (General Contractor)** 

Tara Christensen, Ed Christensen Roofing (Director at Large)

Dan O'Hara, O'Hara Trucking & Excavating (Excavating, Landscaping)

Dan Toppazzini, Weinmann Electric Ltd. (Electrical)

**Evan Williamson, D.F. Brown Roofing (Roofing)** 

Thomas Wall, Sullivan Mahoney LLP (Manufacturers, Suppliers & Services)

Kevan Peters, Halucha Cost Consulting (Director at Large)

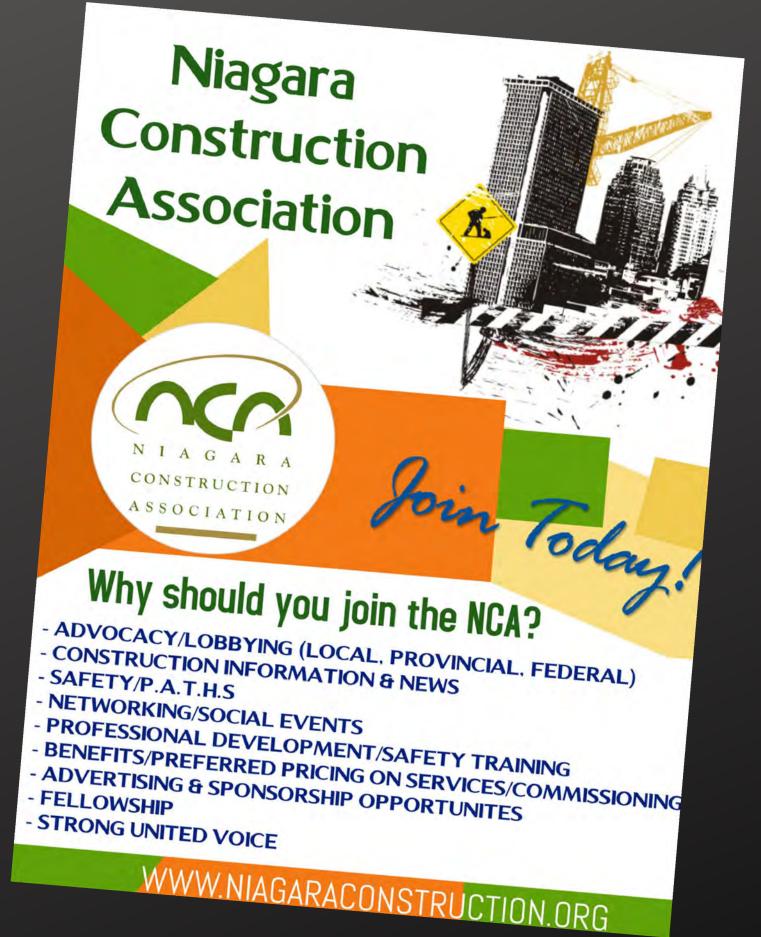
Chris DeValkenaere, Falcon Crane (Iron & Steel)

### NIAGARA CONSTRUCTION ASSOCIATION BOARD OF DIRECTORS



# WHAT CAN NCA DO FOR YOU

- Committee/Board Participation/Voting Rights
- Advocacy/Lobbying/Representation (Local, Provincial, Federal)
- Membership at COCA & CCA
- Construction Information, Project Leads & News
- Benefits/Products and Services
- Advertising/Marketing/Sponsorship Opportunities
- Safety Culture/P.A.T.H.S.
- Education/Professional Development/Training/Seminars
- Networking/Social Events/Fellowship



ABC Construction's annual NCA membership fees are \$762; their above savings easily cover the annual cost of their NCA membership



# NCA Membership Return on Investment

The NCA is your ONE STOP SHOP for the Niagara construction industry. We advocate on your behalf, and just look at how you can double your ROI below:

NCA members automatically receive ADDITIONAL membership with:

- Canadian Construction Association (CCA) Provides national representation and lobbying on issues affecting the construction industry.
- Council of Ontario Construction Association (COCA) Provides provincial representation and lobbying, bringing the concerns of members to the attention of Queen's Park. They are committed to working with the government to ensure that Ontario's legislative landscape is one where our industry can grow and prosper.

"If you are a company in the Niagara construction sector, being a member of the NCA is the most effective way of having a seat at the table Regionally, Provincially and Federally without taking time off to be there."

Carol Danis, NCA Past President



#### Case scenario of ABC Construction:

- has 5 employees that need Working at Heights training. NCA offers member training at \$95 vs non-member pricing at \$120, saving ABC \$125 on training.
- needs approx. 4 Statutory Declarations signed per month @\$20. Commissioning service is free for NCA Members therefore ABC Construction saves \$960 per year.
- needs to place an order for CCDC/CCA Documents. They purchased 100 CCDC 9 seals, 1 CCDC 2 registration number, 10 CCDC 2 seals, and 20 CCDC 11 seals. Member cost for this order was \$295 vs non-member cost of \$500, saving \$205
- attended annual Christmas Food Drive Lunch; 5 employees registered, saving \$100
- advertises yearly in the NCA Trade Directory. One ½-page ad saves ABC Construction \$100 annually.
- Referred a member to the NCA; saved \$100 on their next membership fee

ABC Construction's annual NCA membership fees are \$861; in the above scenario, they almost DOUBLE their ROI of their NCA membership. (\$1590-\$861=\$729).





# YOUR VOICE MATTERS

#### WHO WE ARE

The Niagara Construction Association (NCA) is a non-profit organization established to represent the interests of the commercial and industrial construction industry. Members are General and Trade Contractors, Manufacturers, Suppliers, Architects, Engineers and other professionals affiliated with the industry.



This would be an excellent opportunity for YOU; our members, to become more active in the Association and have YOUR voice heard!

PERSONNEL,

PUBLIC RELATIONS

SPECIAL EVENTS

FINANCE & LEASE

SAFETY & STANDARDS

MEMBERSHIP

YOUNG LEADERS

**WOMEN IN** CONSTRUCTION

**ELECTRONIC PLANS ROOM** 

We ask our members to become active in the Association by participating on a committee of their choice.

Most committees require a commitment of attending a meeting once a month, some more, some less.

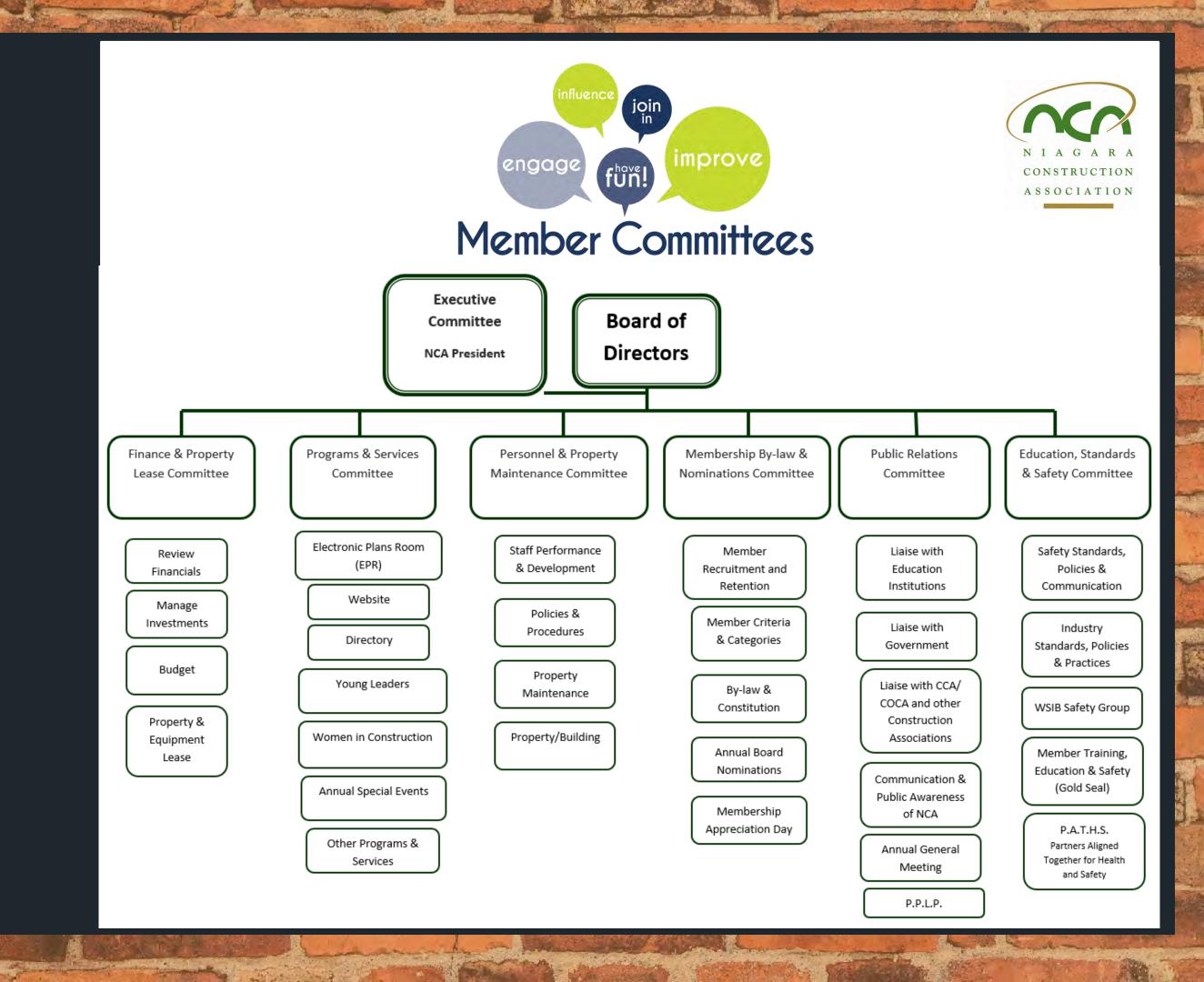
This would be a great opportunity for YOU, our members to become more active in the association, share your expertise and have your voice heard!

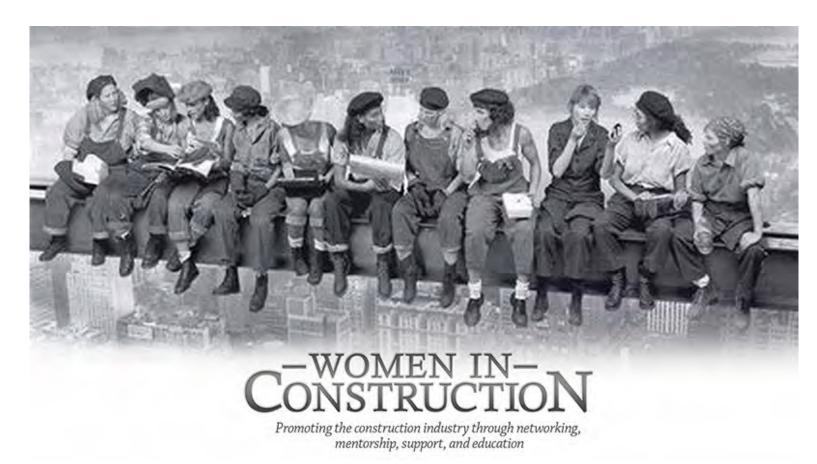
WWW.NIAGARACONSTRUCTION.ORG / 905.682.6661

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Promoting the construction industry through networking, mentorship, support, and education

# A group of young professionals leading Niagara's construction industry into the future









# Federal & Provincial Representation and Lobbying

As a member of the NCA, members automatically receive membership with Canadian Construction Association (CCA) and Council of Ontario Construction Associations (COCA).

CCA provides us with national representation and lobbying on ongoing issues affecting the construction industry. CCA gives voice to the public policy, legal and standards development goals of contractors, suppliers and allied business professionals working in, or with, Canada's non-residential construction industry.

COCA provides provincial representation and lobbying; bringing the concerns of members to the attention of Queen's Park. They are committed to working with the government to ensure that Ontario's legislative landscape is one where our industry can grow and prosper.

# A few examples of the NCA's advocacy efforts include:

- Support of the Stop the Trades Tax initiative
- Niagara College Advisory Board
- Participation in the Contractors & Construction Stakeholder
  Group to discuss on-going challenges with the Region's prequalification process and the criteria set that excludes Niagara
  contractors
- Actively involved with the Public Procurement for Local Prosperity (PPLP) Committee reducing the barriers in construction procurement for smaller general contractors and trade contractors; leveraging infrastructure investment for Niagara's economic development benefit; and developing a competitive, and fair procurement process.







NCA Board Member, Tara Christensen (Women in Construction Committee Chair and Past President and Niagara College graduate) with Joe Langendoen,
Frechelle Pandis and Owen Smith.
Congratulations to all 2019 recipients!







**BUILDING Support and Service** for our Members



#### Cairnwood Developments

Chantal Visi 243 Church Street, #208 St. Catharines, ON L2R 3E8 T: 905-733-0734 chantal@cairnwood.ca www.cairnwood.ca

#### Complimentary Brick Inc.

Charles Lovell 344 Church Road Grimsby, ON L3M 4E7 T: 905-658-1676 complimentarybrick@yahoo.com

www.complimentarybrick.com

#### **Can-Pick Crane Rental**

Rob Mewhinney 28 Rampart Drive T: 905-328-7374 worldcranes@hotmail.com

#### Dissius Cutting & Coring

Tom McIntyre 58 Carlisle Drive Welland, ON L3C 7M3 T: 289-228-9568 tom@yourtech.ca www.dissius.com

#### City of St. Catharines

**Brian York** 50 Church Street St. Catharines, ON L2P 1T4 St. Catharines, ON L2R 7C2 T: 905-688-5601, x 1720 byork@stcatharines.ca www.investinstc.ca

#### Kleen-Flo Duct Cleaning Corporation

Bryan Bossey 6728 Spence Street Niagara Falls, ON L2G 1X9 T: 905-374-7272 bryan.bossey@kfdc.ca www.kleenfloductcleaning.com



#### NIAGARA

**BUILDING Support and Service** for our Members



#### NextLevel Excavating

Colleen O'Hearn-Byron 16 Merritt Crescent Grimsby, ON L3M 4X5 T: 905-902-6398 / 519-239-7226 info@nextlevelexcavating.ca www.nextlevelexcavating.ca

#### **Niagara Construction**

Frank Caligiuri 6128 Parkins Street, #10 Niagara Falls, ON L2E 5R8 T: 905-658-0740

#### **Scotiabank Convention Centre**

Carissa Sommise 6815 Stanley Avenue Niagara Falls, ON L2G 3Y9 T: 905-321-3768 csommise@fallsconventions.com www.fallsmeetings.com

#### Silverdale Excavating Inc.

Darryl Vanderzanden 2320 Maple Street Fenwick, ON LOS 1CO

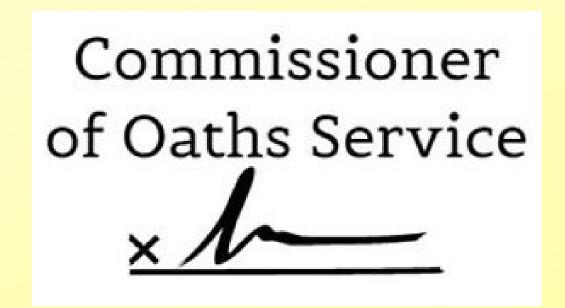
T: 905-651-1037 darrylvanderzanden@hotmail.com

#### TNA Global Consult Inc.

Tony Awad 2775 Upper Middle Rd. E. Oakville, ON L6H 0C3 T: 905-491-6884 tony@tna-gc.ca www.tna-gc.ca

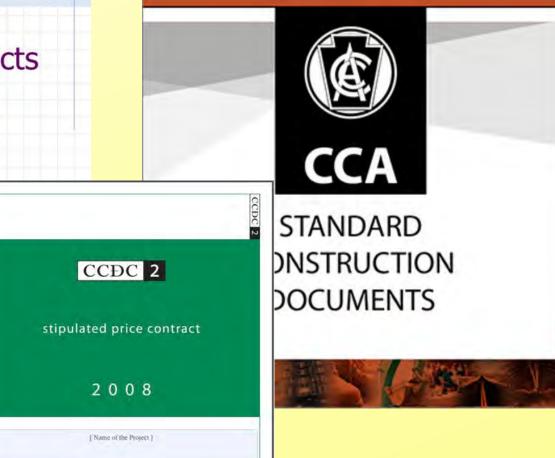
WELCOME ABOARD!

# COMPLETE SUPPLY OF CCDC & CCA CONTRACT DOCUMENTS AT A DISCOUNTED MEMBERS RATE





- ◆CCDC 2 Stipulated Price Contract
- ◆CCDC 3 Cost Plus Contract
- ◆CCDC 4 Unit Price Contract
- CCDC 5A Construction Manag for services
- ♦ CCDC 5B Construction Manag for services and construction



AFFIDAVIT SERVICES &
COMMISSIONER OF OATHS
SERVICE
FREE OF CHARGE
TO NCA MEMBERS



NCA Weekly News is a great source for members, where you can find information about upcoming events, news & training.

This electronic newsletter provides you with summarized news from local, provincial and federal sources. Keep up-to-date on matters affecting your business!

Looking for a new truck or car?
Joe Cahill at Performance
Chrysler/Dodge/Jeep/RAM/Fiat
has a special exclusive offer for
NCA members: purchase any
in-stock new vehicle and pay just
\$500 over dealer invoice! And any in-stock used vehicle will
be discounted at a minimum of \$500.
Contact us for more information.

Stay tuned as NCA revitalizes the TEAM NCA AFFINITY PROGRAM for more great offers and savings!

AFFINITY PROgram



# THE NCA WEEKLY BULLETIN

The NCA Weekly Bulletin provides information pertinent to our local ICI construction industry, including projects out for tender – owner and contact information, addenda, mandatory meetings and closing date.

Also included are RFP's, request for pre-qualifications and lowest bidder details for closed tenders.

No need to hire extra staff or re-assign (or drop!) important duties at your company...we collect all this information for you – all week, every week - as part of your membership.



### Publish your next CSP—for just \$199!

Link2Build.ca offers a new way of publishing industry legal notices—instantly!

ATTENTION: ONTARIO PUBLIC BUYERS, CONSTRUCTION PURCHASERS & CONTRACTORS...

The Niagara Construction Association (NCA) has partnered... with six other Ontario local construction associations to form the Link2Build alliance. Under this new arrangement, we will publish CSPs and other legal notices in an online daily constructiuon newspaper - all for just \$199 a notice, and with no extra charges for extra content.

\_ink2Build.ca offers construction purchasers and their contractor partners the ability to publish CSPs and other legal notices instantly in an online daily construction newspaper-all for just \$199



#### Turn to us first when publishing

- Certificates of Substantial Performance
- Notices of Non-Payment of Holdback
- Notices of Termination
- Certificates of Completion of Subcontract
- Notices of Intention to Register a Condominium



Learn more at www.Link2Build.ca

- ☐ Publish your next CSP for just \$199, instantly!
- ☐ All monies stay within the industry

Contact Lisa for more information plans@niagaraconstruction.org







### The new Link2Build plansroom is officially here!

The new Link2Build plansroom now offers EPR subscribers full access to plans and specs in the ZONE 2 area (covering Niagara, Hamilton, Grand Valley, Kitchener and London) Member Introductory Annual Subscription Cost: \$400 +HST

# Here are some of our most useful features:



Automatic Daily Project Summary E-Mails

Your automatic project summary e-mails will send you all the latest opportunities that are out for tender.



"My Product Matching" finds your product in the specification. Set up customized alerts for any products.



#### Find the Right Project

Search the industry's most comprehensive source of construction information. See thousands of bid opportunities across Ontario with Powered by bids&tenders just one click.



Complete form and return to office@niagaraconstruction.org

**Business & Contact Name:** 

Yes, sign me up for the free 2 week trial Yes, sign me up for the annual subscription cost (\$400 +HST) ☐ Comprehensive data from **SEVEN Ontario local** construction associations

Contact Lisa for more information plans@niagaraconstruction.org



## PRINTING/COLOUR COPYING SERVICES

Large Format Copier – B & Wcopying service at preferred rates. Allows trades/suppliers access to specific drawings or individual pages or sections of the specification Colour Photo Copying service available (up to 11x 17)



### MEETING ROOMS TO RENT

Safety Act and nstruction Regulations



NCA Member: \$22.00 (+HST) Non-Member: \$28.00 (+HST)

IHSA Supervisor Log Book



Meeting Rooms - Hold your staff or client meetings in our wellappointed Boardroom or Classroom. Available at very affordable rates, on a reservation basis for members.





Protective



NCA Member: \$7.99 (+HST)

**NCA Membership** 



#### ONSTRUCTION RELATED PRODUCTS

Your one stop source for construction related products... OHSA Green Books! IHSA Log Books! Posters required in the workplace!





#### TAKING YOUR BUSINESS TO THE NEXT IFVEL

# MARKETING

# FOR YOUR

# Sponsorship

Annual General Meeting
Membership Appreciation Day BBQ
& Member Showcase
Safety Awareness Day &
Trade Show
Women in Construction Events
(3 per year including
Golf Tournament)
Construction Night Hockey Game
Christmas Food Drive Lucheon
Annual Golf Tournament
Young Leaders Events
Membership Bootcamp Orientation

# Trade Directory

Advertise in our Annual
Membership Trade
Directory
(Hard Copy)
Dividers, front and back
covers, full/half/quarter
B & W only

# Website

Advertise on our
website
On-line Membership
Directory
(members only)
1/2 page full colour
Logo full colour

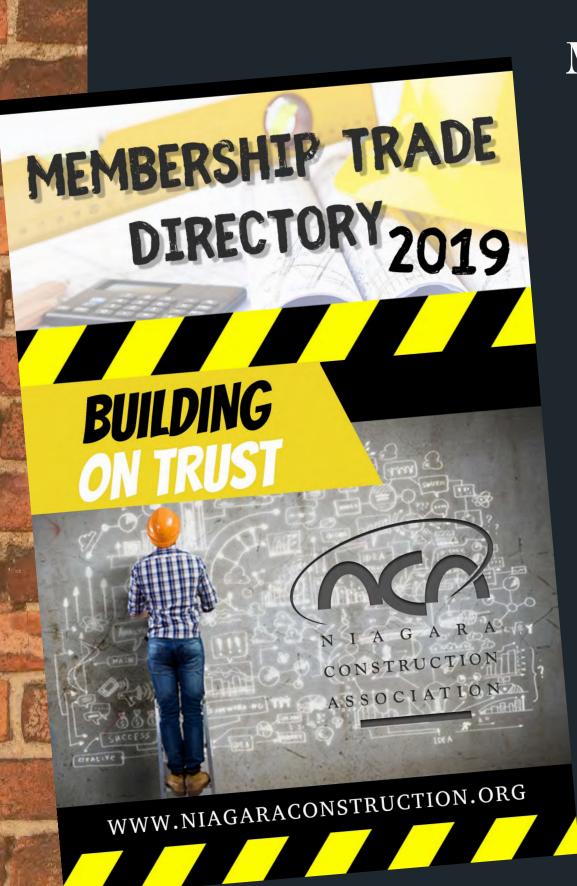
Weekly News

Advertise in our Weekly eblast/ Bulletin Logo banner Banner Ad N I A G A R A
CONSTRUCTION

ASSOCIATION

www.niagaraconstruction.org

CALL 905-682-6661 TODAY FOR A QUOTE!



#### MEMBERSHIP TRADE DIRECTORY

This is your opportunity to advertise YOUR COMPANY and ensure it receives maximum exposure. Take advantage of this powerful marketing tool...and your free listing!

Copies of this directory are widely circulated to all of our members, plus general & trade contractors, local architect & engineering firms, key personnel in public sector construction buying departments (government, educational, hospital) and private buyers.

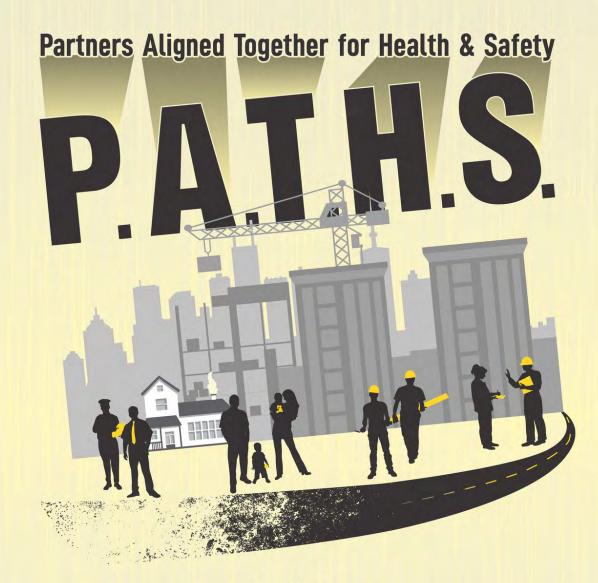
Print Ads and Division Listings are being booked now for 2020...





# P.A.T.H.S. PARTNERS ALIGNED TOGETHER FOR HEALTH AND SAFETY

NCA has made safety awareness a primary initiative for our Association and created our P. A. T. H. S. Initiative -- Partners Aligned Together for Health and Safety -- formally making a stronger commitment to safety awareness, culture and training.



NCA Safety Awareness Day
NCA Safety Newsletter
NCA Safety Question/Suggestion Box
NCA Foundations for Construction Professionals
Gold Seal-Accredited Certificate Program
NCA Jersey of Courage - League of Champions
Esteemed Motivational Safety Speakers
New and Diverse Training Partners

PROMOTING SAFETY AWARENESS AND TRAINING

# NCA SAFETY NEWS Achieve world-class safety culture

"NCA Safety News" provides valuable information and furthers our goal to achieve world-class safety culture. We believe that developing a safe work ethic is a never-ending process that must be part of every business's professional development.



## NCA LEAGUE OF CHAMPIONS & JERSEY OF COURAGE



NCA proudly supports the League of Champions program and was presented their own Member Charter and Jersey of Courage.

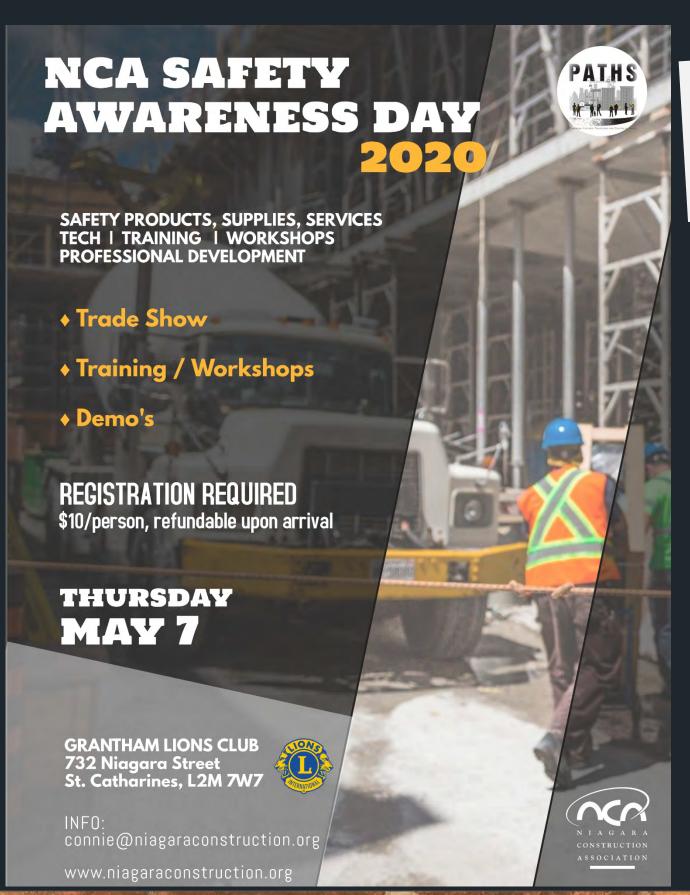
We encourage all members to sign our Jersey!



## WSIB SAFETY GROUP ST. CATHARINES CHAPTER

PROTECT your employees and stop injuries from happening at your workplace. Investing in your health and safety program also makes good business sense and protects you from risk and manages your WSIB costs.







# Thursday May 7

- Safety products, services, suppliers
- Tech, Training, Workshop, Demo's
- gain education from industry experts
- improve health & safety and environmental protection at your workplace
  - Complimentary lunch for members (registration required)
    - \$10 pp (refundable upon arrival)

**Sponsor! Exhibit! Demo!** 



GRANTHAM LIONS CLUB



732 Niagara Street St. Catharines, L2M 7W7

# NCA EDUCATIONAL TRAINING COURSES & SEMINARS



**FEB 18** 

Close Out of a Construction **Project** 

**FEB 20** 

**FREE Gold Seal** Info Webinar

FEB 25/26/27

Contracting Excellence Series

**MAR 10** 

**Fit For Duty** 

#### **ONLINE TRAINING**



**MAR 11** 

Successful **WSIB Outcomes** 

**MAR 19** 

**FREE WSIB** New H&S Excellence program overview

#### FOR:

- Working at HeightsElevated Work
- + Platform, Forklift
- First Aid
- + JHSC Visit:

www.langloissafety.com (and receive your NCA membership discount)

**MAR 23** 

Practical Guide to a Profitable Construction Company

# UPCOMING training courses www.niagaraconstruction.org 905-682-6661



# NCA FOUNDATIONS FOR

Construction Professionals Certificate

Earn the NCA Foundations for Construction Professionals Certificate by taking all seven training courses!





Impact of your Attitude on Employees

Creating Successful Emplyee Engagement

Injured Worker? Successful WSIB outcomes for Construction Workplace Injury Claims

Handling Workplace Violence & Harassment in Construction

Taking Care of the 'Bad Seeds' in Your Construction Business

Mental Health & Your Construction Worplace

So You're Managing in Construction Now - A Cause for Concern or Celebration?

ASSOCIATION

In Partnership With



The NCA has created the Foundations for Construction Professionals Certificate, a program offering seven Gold Seal accredited training courses instructed by Ellaline Davies of Safety Works Consulting Inc. Contact the office for course dates.



CLASSROOM TRAINING COURSES

Throughout the year, the NCA hosts numerous safety training, Gold Seal accredited, and professional development courses as well as hosts educational seminars and courses pertinent to our industry.

A monthly training newsletter is issued for your convenience – sign up today and stay up-to-date!

WORKING AT HEIGHTS, FULL & REFRESHER

ELEVATING WORK PLATFORM

**FORKLIFT TRAINING** 

2-DAY SUPERVISOR

**CONSTRUCTION 101** 

MICROSOFT OFFICE

FIT FOR DUTY...

AND SO MUCH MORE!



NCA hosts many social events throughout the year offering opportunities for members to meet other members and get involved in the construction industry in our area.

- Construction Night in Niagara / IceDogs
- >AGM & Dinner
- ➤ Safety Awareness in Niagara Day
- ➤ Membership Appreciation Day Lunch
- ► Annual NCA Golf Tourney & Dinner
- ➤ Membership Bootcamp Breakfasts
- ➤ Christmas Luncheon & Food Drive
- ➤ Women in Construction Annual Golf Tourney & Dinner
- Professional Development Courses / Workshops
- Young Leaders

Networking

Solidarity

PRIZES

Exclusive Sponsorship

**Professional Development** 

Leads

Special discounts

FUN FUN FUN



### March 19, 2020!

The Pre-Game Skate is Back!

(5:00pm-5:50pm)

Denter for a chance to win an IceDogs Prize Pack (four home game tickets & autographed IceDogs pennant!

□Visit us on the main concourse level!

\$100 Sponsorships available! Proceeds to The Hope Centre



### Learn first-hand how to make your membership work FOR YOU

### **Next Bootcamp:** Wednesday, May 27

"We highly recommend every new member attend the NCA Bootcamp Orientation...The workshop sets a strong foundation for future partnerships...As a previous member with another company, I found it also serves as a great annual refresher for long-standing members, too."

Lisa Aceti, DiCAN Fleet Safety Solutions



#### 9:00am to 10:00am

Registration 8:30am-9:00am

Join us with fellow NCA Members, Staff and Board of Directors for our membership BOOTCAMP orientation training for new, potential or existing members who need a refresher

#### Learn about:

- Advocacy (Local, Provincial & Federal)
- Project Leads / Electric Plans Room
- ✓ Advertising/Sponsorship
- ✓ Safety / P.A.T.H.S.
- Events / Networking
- Education / Training
- Benefits / Services / Commissioning
- CCDC / CCA Documents

BUILD YOUR COMPANY WITH THE NCA TODAY!

RSVP: connie@niagaraconstruction.org niagaraconstruction.org | 34 Scott Street West, St. Catharines, ON, L2R 109





## Women in Construction

What a super night!
Three WIC events
every year!

# 39<sup>th</sup> Annual GOLF Tournament

WEDNESDAY, JUNE 24

An annual member favourite!







WIC 2020 golf tourney in the making...

Women in Construction



Sponsorship and exhibiting opportunities exclusively for NCA members

2019 saw record attendance and exhibitors!

Our 2020 event is already in production!









#### Choose from two different workshops (check one - first come, first serve)



A striking urn filled with an assortment of fresh Christmas greens, decorations and clad with a handcrafted metal stake exclaining "JOY" will not go unnoticed this Christmas season.

#### Tis the Season Workshop

This design features three dramatic birch poles as a backdrop, an assortment of Christmas greenery, magnolia leaves, pine cones, ilex berries, wood slide, a star and a colour choice of Christmas balls.

Join us on November 21, 2019 at The Watering Can to create your very own Christmas Creation that you can admire throughout the Registration: 6:00 pm Holiday Season!

\$85 +HST (Price includes: a great selection of many appetizers, BYOB (Bring your own wine/beer/glass), 50/50 draw, participant gift, your Christmas arrangement, and lots of raffle prizes!



Niagara Construction Association 34 Scott Street W. St. Catharines, ON L2R 1C9 T: 905-682-6661 E: connie@niagaraconstruction.org Thursday, November 21, 2019

networking, solidarity...and a whole lot of festive-ities!

Creativity,



Each year we break bread with fellow NCA members at this festive time of year as we support our local food banks...who will weigh in with the most donations next year?

2019 Top Donation:
Falcon Crane & Concrete
Pumping, \$3000!!!





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□Visit us on the main concourse level!

\$100 Sponsorships available! Proceeds to The Hope Centre



# EACH 8 NIA CONST ASSOC REACH 8

For every new member referred, your company will save on 2021 membership dues for helping our association grow!

GENERAL & TRADE CONTRACTORS - \$100 savings!

MANUFACTURERS, SUPPLIERS & SERVICE - \$100 savings!

PROFESSIONALS - \$50 savings!

\* Your account will be credited for the 2021 membership renewal discount once the new member has made full payment \*

### Follow these easy steps to recruit a member

DISTRIBUTE

MEMBERSHIP
INFORMATION AND
APPLICATION TO THE
POTENTIAL MEMBER

TELL THEM ABOUT

THE ADVANTAGES OF NCA MEMBERSHIP

AND URGE THEM TO JOIN

SPONSOR THE

NEW MEMBER'S

APPLICATION

Please contact our office for NEW MEMBERSHIP KITS at 905-682-6661 or for more information.

BUILD YOUR COMPANY WITH THE NCA TODAY!

# EACH ONE REACH ONE

Do you know a company that would benefit from an NCA membership? If you refer them to us, and they join...YOU SAVE!

### Findus on social media!





General Manager: Karin Sheldrick - karin@niagaraconstruction.org
Plans Room Coordinator: Lisa Cahill-plans@niagaraconstruction.org
Administrative Assistant: Natalie Iggulden - office@niagaraconstruction.org
Marketing Associate: Connie Stefanson - connie@niagaraconstruction.org

T: 905-682-6661 F: 905-688-5029

34 Scott Street West, St. Catharines, ON L2R 1C9